

October 31, 2019

IMO 2020 Surcharge

Dear Valued Customer,

The International Maritime Organization (IMO) has passed new regulations that require all shipping companies to switch to cleaner fuel with a maximum Sulphur content of 0.5%.

While the new regulations are effective January 1, 2020, ocean carriers have already taken steps to comply with the new international emission standards by switching to low-sulphur fuel, using exhaust cleaning systems or leveraging alternative fuel options such as liquified natural gas (LNG).

Regardless of which option a carrier leverages for compliance, they will experience a significant increase in operational costs, and because the changes are being implemented in preparation for IMO 2020 ocean carriers have started to introduce fuel surcharge increases to offset their cost increase. As a result, C.H. Robinson will be implementing an IMO 2020 surcharge.

Effective December 1, 2019, the IMO 2020 surcharge will apply to the following trade lanes.

Origin	Destination	Type of Increase	Increase Amount	Effective Date
United States	Caribbean	IMO 2020 Surcharge	USD \$5.00 w/m	12/1/2019
United States	Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama	IMO 2020 Surcharge	USD \$5.00 w/m	12/1/2019
United States	Australia, New Zealand	IMO 2020 Surcharge	USD \$4.00 w/m	12/1/2019

C.H. Robinson will continue to evaluate the market to ensure every customer receives the most competitive offering. These levels are pre-filed rates consistent with the ocean carriers to ensure FMC (U.S. Federal Maritime Commission) compliance. We will continue to monitor the market and levels to ensure our rates remain competitive.

Thank you for being our Valued Customer. If you have any questions, please do not hesitate to contact C.H. Robinson for further information.

Sincerely,

Our information is compiled from a number of sources that to the best of our knowledge are accurate and correct. It is always the intent of our company to present accurate information. C.H. Robinson accepts no liability or responsibility for the information published herein.



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